

Farming Conference 2013



Exeter Devon Hotel - 11 September 2013

Castle Donington Hilton National - 24 October 2013

Huntingdon Marriott Hotel - 19 November 2013

Full Day Conference £290

(including lunch) plus VAT per person

£50 for MembershipPLUS 25% Discount for Members



Farming Conference 2013

Our one day farming conference has been specifically designed for partners or senior managers with responsibility for a number of farming clients. It is a specialist conference looking at a wide range of practical issues which will enable those attending to provide the best possible advice to their clients.

9.30am

Welcome by Conference Chairperson

9.35am

CAP Reform - An Update

Jeremy Moody, CAAV

On 26 June 2013 a political agreement on the reform of the CAP for 2014 to 2020 was reached between the Commission, the European Parliament and the Council. Jeremy will explain what this means for our farming clients.

- Structure of new payments - what, how and when?
- Greening - problem for some
- What future for agri-environment schemes?
- The road from now to then

10.20am

Renewables

Charles Cowap, Harper Adams University

- What do renewables mean for asset management, development and value
- Business structures - risk and tax implications
- Strategic fit with succession and inheritance planning
- Is there a downside?

11.15am **Coffee**

11.30am

World Food Demand and its Effect on UK Farming

Graham Redman, The Andersons Centre

- Global supply and demand fundamentals and trends
- Impacts on UK prices
- Supply chain pricing considerations; from commodity to product
- What Issues emerge from the horse-meat scandal?
- Impacts on UK Farming
- A glimpse into the future

12.30pm **Lunch**

1.30pm

Capital Taxes

Jeremy Moody, CAAV

- Inheritance Tax - Update on APR and BPR - Law and Cases
- Entrepreneurs' Relief - A relief to be worked for
- The Structure of Farming - Some thoughts for the Future

2.15pm

Understanding your Client

Ian Shears or James Price

An opportunity to hear from farmers themselves as to how accountants and tax advisors can really add value to their clients.

2.45pm **Tea**

3.00pm

Accounting for Natural Capital

Charles Cowap, Harper Adams University

- New business opportunities from the environment
- Water, carbon, visitor payback and other commercial schemes
- Opportunities and implications for farmers and landowners
- Rural professional challenges and opportunities
- Wider business considerations

3.30pm

SDLT - The Challenges Faced by Land Agents and Solicitors

Roger Bush, Bruton Knowles Property Consultants or Alex Keenan, Roythornes Solicitors

- Land values, apportionment of value and linked transactions
- Rental values and triggering SDLT
- Landlord and Tenant issues
- Recent legislation
- Internal business transactions

4.00pm **Close of conference**

CPD hours: 5.5

Enrol online at www.mercia-group.co.uk

Speakers

Roger Bush

Roger is the lead partner in the rural professional services team for Bruton Knowles Chartered Surveyors based in Gloucestershire. He has worked in the provision of Rural Services to farmers and landowners for the firm since 1975 specialising in Valuation for taxation and lending, farm and land agency, Landlord and Tenant matters and planning. He is an agent for the Agricultural Mortgage Corporation and works with accountants and solicitors in providing succession advice to rural clients.

Charles Cowap

Charles is a Chartered Surveyor and Education Specialist with over 30 years' experience of new developments in rural estate management and valuation, from the emergence of management agreements under the Wildlife and Countryside Act 1981, the arrival of Milk Quotas in 1984 to localism, social media and new forms of asset valuation in 2012. He is now a leading analyst and interpreter of the latest developments for the profession and the rural economy through his work with RICS, CAAV, in education and with other organisations and clients.

Alex Keenan

Alex is an agricultural specialist who advises private clients throughout the East Midlands. He speaks regularly of agricultural tax issues bringing a rare pragmatism to the topic. Alex has particular experience advising on SDLT issues in relation to farming partnerships and the acquisition of farm land and estates. He is currently training as a notary public.

Jeremy Moody

Since 1995 Jeremy has been Secretary and Adviser to the Central Association of Agricultural Valuers and an independent adviser. With a long involvement in tenancy matters, Jeremy saw through the FBT reforms of 1995 and is a member of TRIG, the Macdonald Report Implementation Group and the Future of Farming Group. He has also long been engaged with CAP reform, dealing with Brussels, Whitehall, devolved governments and other bodies as well as many practical issues and questions posed by valuers, farmers, owners and others. He has written and spoken widely on agricultural policy, tenancy law, valuation, taxation and other issues.

James Price

James is an arable farmer from the edge of the Cotswolds who is pursuing his goal to both improve the organic matter of his soils and be more precise in every input. This has led to a successful and profitable business and also industry recognition. He farms 1600ac in a family partnership with a mixture of owned, tenanted and contract farmed land. He won the Farmers Weekly 'Young Farmer of the Year' in 2009 and was the NABIM 'Milling Wheat Grower of the Year' in 2011.

Graham Redman

Graham is Partner and agricultural economist at The Andersons Centre, agribusiness consultants. The team provides specialist agribusiness research services, forecasting, training, briefings and project-work, with Graham specialising particularly in the arable sector of agriculture. Graham is also the editor of the John Nix Farm Management Pocketbook. Before joining Andersons, Graham was the economist for a major agricultural merchant, focussing chiefly on grain marketing providing guidance to the grain trading and grain procurement teams. Prior to that, he worked for a farm management consultancy in Central and Southern England. Graham has agricultural degrees from Leeds and Reading Universities.

Ian Shears

Following completing a degree in Agriculture at Seale Hayne College, Ian has run 118 acre Highfield Farm near Topsham since 1987. The farm has been in the same family ownership since 1905 - the challenge is to keep it that way whilst farming sustainably.

All the farm is organic, certified by the Soil Association and a wide range of crops and animals are reared. Since 1991 school visits have been encouraged to the farm - fifty schools visited in 2012, and the farm was overall winner of the Bayer/Face Awards in 2008.

It is hoped that by the end of 2013 most of the renewable energy technologies will be employed at Highfield - Solar (10kw PV system), Biomass (90kw woodchip), and wind (3kw). This will aid the farm's profitability, sustainability and educational value, whilst at the same time decreasing its carbon footprint.

Venues & Timings

Exeter

The Devon Hotel Matford, Exeter, Devon, EX2 8XU

Tel: 01392 259268 www.devonhotel.co.uk

Wednesday 11 September 2013 9.30am - 4.00pm

Castle Donington

Hilton National J24 M1, Derby Road, Castle Donington, DE74 2YW (Sat Nav DE74 2SL)

Tel: 01509 674 000 www.hilton.com

Thursday 24 October 2013 9.30am - 4.00pm

Huntingdon

Marriott Hotel Kingfisher Way, Huntingdon, Cambridgeshire, PE29 6FL

Tel: 01480 446 000 www.marriott.co.uk

Tuesday 19 November 2013 9.30am - 4.00pm

Cost

£290 (including lunch)

plus VAT per person

25% discount for Members

A 25% discount on the total price will be given to all firms who pay an annual subscription (based upon the size of their practice) to belong to a Mercia training group. This does not include firms who buy season tickets.

For further information please contact Sarah Moore.

CPD members receive one 25% discount voucher per partner and senior staff member, which may be allocated against bookings on this course.

£50 for MembershipPLUS

If you are a MembershipPLUS firm the cost of attending this conference is £50 plus VAT per place.

How to Book



0116 258 1200



enrolments@mercia-group.co.uk



Complete the booking form on the back page and post to:

Mercia Group Ltd

Best House

Grange Business Park

Enderby Road, Whetstone

Leicester LE8 6EP



Complete the booking form on the back page and fax to 0116 258 1250

Booking Form

I would like to book places on the Farming Conference as follows:

Full day conference @ £290 per person

No. of places in Exeter	No. of places in Castle Donington	No. of places in Huntingdon
11 September 2013	24 October 2013	19 November 2013

<input type="text"/>	<input type="text"/>	<input type="text"/>
A total of _____ places @ £290	£	<input type="text"/>
Less 25% discount for Members*	£	<input type="text"/>
A total of _____ places @ £50 for MembershipPLUS	£	<input type="text"/>
Sub total	£	<input type="text"/>
Plus VAT at 20%	£	<input type="text"/>
TOTAL	£	<input type="text"/>

Contact name

Name of firm

Address

Postcode

Telephone

Email

Delegate Name(s)

- Please invoice my firm. I understand the usual 30 day credit terms apply
- I enclose a cheque for £ _____ made payable to Mercia Group Limited
- I would like to receive more information about Membership/MembershipPLUS

*CPD members - 25% discount vouchers will be allocated to these bookings, if appropriate, unless you indicate otherwise.

Confirmation: An email confirming your booking will be sent to your enrolment or main contact. Joining instructions will be sent by email 10 days before the date of the event you are booked on to. Cancellations: No refund will be made where cancellation is received less than 14 days before the date of the course. All other cancellations will be subject to a £25 administration charge. All cancellations must be in writing.



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For further details on this conference please contact Emily Bailey on 0116 258 1200 or email emily.bailey@mercia-group.co.uk

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